



*Creating and Capturing
Opportunities*

PROFILE OF
J. ERNESTO GRIJALVA

Ernesto Grijalva joined the Greater San Diego Chamber of Commerce in 1997, as Corporate Counsel/V.P. Public Policy to direct the Chamber's efforts in regional economic integration with Tijuana and Baja California. Over the course of the last ten years, Mr. Grijalva has established a strong reputation in focusing attention on San Diego's cross-border and international trade opportunities and regional infrastructure needs. He is a frequent speaker on these issues on either side of the border. Prior to joining the Chamber, Mr. Grijalva operated his own law firm specializing in U.S./Mexico and general international business transactions and litigation.

He is a member of The Board of Directors of the World Trade Center Association San Diego, The Board of Visitors of the University of San Diego School of Law, The Center for U.S.-Mexican Studies Advisory Board, the College of Business Advisory Board for United States International University and the Mexico Task Force of the Pacific Council on International Policy at the University of Southern California. Mr. Grijalva also serves as an arbitrator/mediator for the Asia/Pacific Center For The Resolution of International Business Disputes and the American Arbitration Association's Panel of Neutrals.

Professional and Community Activities and Honors:

American Arbitration Association

International Panel of Arbitrators

Asia/Pacific Center For the Resolution of International Business Disputes

World Trade Center Assoc. San Diego Board of Directors

University of San Diego School of Law

Board of Visitors

Alumni Association Board of Directors (1988-1994)

Vice-President (1991-1992)

President (1992-1993)

Center for U.S./Mexican Studies Advisory Board (ACCEDE)

San Diego County Board of Supervisors' Economic Advisory Board (1994-1997)

Chair: International Trade Committee.

Greater San Diego Chamber of Commerce Board of Directors (1994-1997)

Co-Chair: San Diego NAFTA Coalition (1993)

Chair: International Trade Development Coalition (1993-1997)

Business Advisor, Small Business Development Center (SBDC 1994-1997)

San Diego Economic Development Corp., International Advisory Board

San Diego Mediation Center Board of Directors (1995-1997)

Alliance for Water Reliability

United States International University:

College of Business Advisory Board

Adjunct Faculty: Legal Environment of International Business

Southwestern College:

Small Bus. Development & International Trade Center Consultant

Border Environmental Commerce Alliance Small Business Advisor

San Diego/Tijuana Sister Cities Society Brd of Dirs (1993-1995)

Vice-President - Community and Municipal Relations

Mingei International Museum of World Folk Art Community Council

Martindale-Hubbell, Bar Register Of Preeminent Lawyers

International Who's Who of Professionals

Who's Who in American Law

The San Diego Business Journal's Who's Who (in San Diego-1995)

Special Master for the California State Bar (1987-1998)

Professional Associations:

California Bar Association
San Diego La Raza Lawyers

San Diego County Bar Association
U.S. Chamber of Commerce Executives

Publications:

"Position Paper on The North American Free Trade Agreement", August 11, 1993. Prepared for the joint use of the San Diego County Hispanic Chamber of Commerce and The Greater San Diego Chamber of Commerce.

"California Hispanic Chamber of Commerce: Position Paper on NAFTA." September 11, 1993.

"Monitoring and Managing North American Free Trade: The Administrative Bodies of the North American Free Trade Agreement", San Diego Justice Journal, Western State University. Volume 2, Winter, 1994.

Editorial opinions and letters published in The San Diego Daily Transcript, The Blade-Citizen, South Bay Suntimes, Imperial Beach Times, El Latino, Daily Californian, and the San Diego Union-Tribune.

Speaking Engagements: Over one-hundred presentations on NAFTA and/or San Diego/Tijuana regional international trade development to audiences in Southern California and Baja California.

Employment: Greater San Diego Chamber of Commerce (1997 to present)
Corporate Counsel/Vice President Public Policy

Law Offices of J. Ernesto Grijalva (1987-1997)

Education: University of Arizona
Tucson, AZ
University of California San Diego
La Jolla, CA
Bachelor of Arts, Political Science, 1981
University of San Diego School of Law
San Diego, CA
Juris Doctor, 1984
National Moot Court Competition;
First Place/Best Brief - Pacific Region.
Jessup International Law Competition;
Third Best Oralist - Pacific Region
Alumni Assoc. Service to the School Award
U.S.D. Moot Court Board National Team;
Comparative Law Institute - Guadalajara, Mexico, 1983

Languages: Spanish profile.gen